

35 ENTREPRENEURS 35 & YOUNGER

The third annual list highlights Arizona entrepreneurs who established and operate successful ventures based in the state. This year's honorees span a variety of fields, including retail, technology, financial services, marketing, transportation and "green" energy.

2010 LIST: To be considered for next year's list, download a form at money.azcentral.com or contact Andrew Johnson at andrew.johnson@arizonarepublic.com.

ABOUT THE WINNERS

The 35 entrepreneurs 35 and younger were selected by a five-judge panel that reviewed more than 175 applications and conducted follow-up research. The judges selected 35 female entrepreneurs and 35 male entrepreneurs for recognition. View the full lists of 35 female and 35 male entrepreneurs at money.azcentral.com. The final list of 35 was culled from those winners.



Deanna Anderson

Age: 30.
Company: Organized Management Solutions LLC.
Location: Chandler.
Founded: 2005.
Business: Association management services.
Notable: Tattoos of a dolphin and a note represent her love of swimming and music.



Raquel Baldelomar

Age: 30.
Company: Quintise LLC.
Location: Scottsdale.
Founded: 2001.
Business: Marketing and public-relations services.
Notable: She was born in Bolivia and moved to the United States when she was 10.



Todd Bostock

Age: 32.
Company: Dos Cabezas WineWorks.
Location: Sonoita.
Founded: 1995.
Business: Winery and vineyard.
Notable: The vineyard's wines have been recommended in *Wine Spectator* and have been served at the White House.



Louis Breton

Age: 35.
Company: Calimmune Inc.
Location: Tucson.
Founded: 2006.
Business: Developing a gene-based HIV therapy.
Notable: The company recently opened a laboratory in Sydney, Australia.



Justin Clarke

Age: 27.
Company: Contracted Driver Services Inc.
Location: Litchfield Park.
Founded: 2001.
Business: Commercial driver staffing.
Notable: This year's sales are expected to grow 14 percent over 2007.



Bradley Davis

Age: 33.
Company: Mobile Force LLC.
Location: Apache Junction.
Founded: 2000.
Business: Commercial truck refueling.
Notable: He started his fueling company with a \$20,000 credit-card limit.



Robert Gonzalez

Age: 31.
Company: Babaloos Cuban Cafe.
Location: Phoenix.
Founded: 2008.
Business: Caribbean-themed restaurant.
Notable: He was recruited to New York University for fencing.



Dustin Hamby

Age: 27.
Company: Green Fuel Technologies Inc.
Location: Phoenix.
Founded: 2007.
Business: Installs renewable-energy systems.
Notable: The company has installed systems for rehab housing projects in Phoenix.



Katie Hess

Age: 32.
Company: Lotus Wei Organics.
Location: Phoenix.
Founded: 2004.
Business: Develops organic spa products.
Notable: InterContinental Hotels Group hired her as an organic alchemist to help create its spa products.



Beth Iverson

Age: 29.
Company: Sunflower Pet Supply.
Location: Tempe.
Founded: 2007.
Business: Pet-products retailer.
Notable: She worked between 15 and 20 different jobs before starting her company.



Billy Jinks

Age: 20.
Company: Lexani Limousines LLC.
Location: Mesa.
Founded: 2004.
Business: Limousine-chauffeur service.
Notable: Jinks started his chauffeur company when he was 15.



Brad Jannenga

Age: 34.
Company: WebPT LLC.
Location: Phoenix.
Founded: 2008.
Business: Electronic medical record software for physical therapists.
Notable: The company's software has amassed 250 clinics since launching.



Arthur Kenjora

Age: 29.
Company: Aware Labs LLC.
Location: Phoenix.
Founded: 2004.
Business: Information-technology asset management.
Notable: He is a founding member of the International Institute of Business Analysis.



Paul Kenjora

Age: 30.
Company: Arkayne Inc.
Location: Phoenix.
Founded: 2009.
Business: Developed software that helps bloggers track other blogs.
Notable: He left a job at PayPal in early 2008 to start his company.



Sarah "Bogi" Lateiner

Age: 31.
Company: 180 Degrees Automotive Inc.
Location: Phoenix.
Founded: 2006.
Business: Automotive repair and education.
Notable: She majored in women's studies and pre-law at Oberlin College in Ohio.



Amy Martin

Age: 30.
Company: Digital Royalty.
Location: Phoenix.
Founded: 2009.
Business: Social-media marketing.
Notable: One of her first clients was NBA star and former Phoenix Sun Shaquille O'Neal.



Aric Mei

Age: 32.
Company: The Parlor.
Location: Phoenix.
Founded: 2009.
Business: Pizza restaurant.
Notable: The Parlor is located in a former beauty parlor.



Alicia Mendoza

Age: 28.
Company: LearningBee LLC.
Location: Scottsdale.
Founded: 2008.
Business: Literacy games and activities.
Notable: Received financial backing from Arizona State University.



Sidney Miller

Age: 34.
Company: Sid's Viciously Good Cookies.
Location: Phoenix.
Founded: 2009.
Business: Cookie retailer.
Notable: She sold more than 500 dozen cookies during her first six weeks in business.



Natasha Nelson

Age: 33.
Company: Yogurtini Self Serve Inc.
Location: Tempe.
Founded: 2008.
Business: Self-serve yogurt store.
Notable: She started a library out of her playhouse when she was 7.



Christopher Nieto

Age: 30.
Company: Merzproject.
Location: Phoenix.
Founded: 2004.
Business: Architecture, development and construction.
Notable: He expects 2009 revenue to be 30 percent higher than in 2007.



Eric Page

Age: 35.
Company: REM Medical.
Location: Scottsdale.
Founded: 2005.
Business: Provides sleep-medicine services.
Notable: The company expects 2009 sales to double 2007 revenue.



Russell Perry

Age: 26.
Company: Keane Creative.
Location: Tempe.
Founded: 2005.
Business: Provides branding and design services.
Notable: He worked for Apple Inc. in marketing and design before starting his company.



Laura Pierce

Age: 29.
Company: Touching Hearts at Home
Location: Scottsdale.
Founded: 2008.
Business: Non-medical home care.
Notable: She grew to 23 employees during her first year in business.



Lina Quintero

Age: 27.
Company: Elements of Design.
Location: Scottsdale.
Founded: 1992.
Business: Commercial and residential interior design.
Notable: She was born and raised in Colombia.



Melissa Reese

Age: 29.
Company: Flaggin' It Golf.
Location: Casa Grande.
Founded: 2008.
Business: Golf-products retailer.
Notable: She has played golf for only about two years.



Heather Russell

Age: 34.
Company: Rinkya Inc.
Location: Tempe.
Founded: 2002.
Business: Operates an online-buying service that allows users to bid in Japanese auctions.
Notable: She operates her business primarily from Tokyo.



Jennifer Schoennagel

Age: 35.
Business: Business Partners 360.
Location: Phoenix.
Founded: 2007.
Business: Recruiting and staffing firm.
Notable: She consults for a Fortune 100 company 40 hours per week in addition to running her business.



Christie Simmons

Age: 32.
Company: Express MIE Fitness & Beauty.
Location: Tempe.
Founded: 2008.
Business: Dance fitness instruction.
Notable: Business offers a pole-dancing fitness class.



Aaron Sinykin

Age: 32.
Company: Phocus Investments Inc.
Location: Tempe.
Founded: 2005.
Business: Operates 10 Subway franchises in Arizona.
Notable: Sinykin estimates revenue in 2009 will be 22 percent higher than in 2007.



Dawnyel Smink

Age: 34.
Company: Canyon Lands Insurance.
Location: Gold Canyon.
Founded: 2001.
Business: Independent insurance agency.
Notable: Her firm has doubled in premium amount in the last two years.



Matt Smith

Age: 24.
Company: BarTab Inc.
Location: Scottsdale.
Founded: 2008.
Business: A social-networking tool that promotes bar specials.
Notable: The company received a \$25,000 grant from fbFund, an investment fund operated by Facebook.



Randi Smith-Todorowski

Age: 34.
Company: Atlas Martial Arts.
Location: Scottsdale.
Founded: 2004.
Business: Martial-arts instruction and certification.
Notable: A "voracious reader," she reads four or five books at any given time.



Jennifer Stein

Age: 32.
Company: Destination Media LLC.
Location: Scottsdale.
Founded: 2004.
Business: Print and online publisher focused on weddings.
Notable: Her magazine, *Destination I Do*, is circulated in every state and more than a dozen countries.



David Tait

Age: 33.
Company: EVO Swim School.
Location: Gilbert.
Founded: 2007.
Business: Swimming lessons.
Notable: Tait was a competitor at the 2000 U.S. Olympic team trials.